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EVALUATION OF DECISION-MAKING SKILLS [1]

Put an X in Y (yes) if what the sentence expresses usually applies to you, or N (no) if it does not			
		Y	**N**
1.	When it comes to taking an important decision, I am methodical		
2.	I often take a decision that I feel is right for me, without knowing exactly why I did		
3.	When I take a decision, it is important for me to know my friends' thoughts		
4.	I rarely take an important decision without gathering all essential information first		
5.	I take decisions very quickly no matter how hard they are		
6.	When faced with an important decision I want to have someone to guide me in the right direction		
7.	When I take a decision, I take into account its consequences on my future decisions		
8.	When I take a decision, I just trust my feelings and my inner reactions		
9.	It is really hard for me to take important decisions without help		
10.	When I have to take a decision, I think about it very carefully		
11.	I often decide on something without gathering and processing relevant information		
12.	I often take decisions based on what others think rather than what I actually will I wanted		
13.	When I am about to take an important decision, I start thinking about it long before, so that I have time to carefully plan my actions		
14.	When I'm about to take a decision, I don't think about it. It's like the answer is out there somewhere inside my mind and suddenly I know what I have to do		
15.	I rarely take a decision without first talking to my best friend		
16.	Before I decide I usually cross check my information to be sure it is correct		
17.	When I'm about to decide something, I usually use my imagination to see how I'll feel after I've taken the decision		
18.	I put off a lot of my decisions because when I obsess over them, I get distracted and nervous		
19.	Before I do something important, I carefully make a plan of action		
20.	For most of the decisions I take, there is no logical reasoning		

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21.	I think I need a lot of encouragement and psychological support from others, in order to take a decision		
22.	I don't take decisions in a hurry, because I want to be sure that I take the right decision		
23.	I follow my instincts and take decisions completely spontaneously		
24.	Usually, I do not take decisions that will displease others		
25.	I usually think of each of my decisions as a step towards an end goal		
26.	I usually take my decisions based on how things are in my life now rather than how they will be in the future		
27.	I don't have much confidence in my ability to take good decisions, so I usually rely on the opinions of others		
28.	Before taking a decision, I want to learn beforehand as much as possible about the possible consequences		
29.	A decision is right for me when it satisfies me emotionally		
30.	I usually don't have much confidence in my decisions, unless friends help me to take them		

Scoring Guidelines

Circle only the statements to which you answered YES. Add the circles and compare the result.

RATIONAL	1	4	7	10	13	16	19	22	25	28	**TOTAL**
INTUITIVE	2	5	8	11	14	17	20	23	26	29	**TOTAL**
DEPENDENT	3	6	9	12	15	18	21	24	27	30	**TOTAL**

Once you have the totals, determine if you are primarily a rational (focuses on using logical steps to come to the best solution possible), intuitive (is the way people make decisions naturally, without the use of formal tools – procedures), or dependent (asking for other people's input and instructions on what decision should be made) type of decision-maker, or if you use a combination of the decision-making styles.

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